

Sikorsky Aircraft Corporation

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Sikorsky

A United Technologies Company

Albert P. Altieri
Vice President
Supply Management

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Dear Supplier:

Congratulations, you are a part of an elite group, the top 100 Sikorsky suppliers. Sikorsky has 650 total suppliers, and spends \$3.2B annually on supplier procurement. We're taking this opportunity to recognize each of our top 100 suppliers for their contributions to the Sikorsky product line. Please proudly display the contents as a daily reminder to your employees of the significance of Sikorsky products, their impact on our military and commercial customers and your partnership with Sikorsky Aircraft.

As you work, remember each part produced is a promise to customers that measures have been taken to ensure quality is right the first time with no defects. Collectively, we must remain focused on producibility and reliability challenges and we must be committed to solving them together.

Sikorsky's explosive growth is a challenge that cannot be met without you. The future of Sikorsky Aircraft Corporation is stable, bolstered by a \$13B backlog. Our partnership in continuous improvement will be the way to exceed customer expectations. This means improving efficiencies, continuing to drive down cost, while committing to achieve Supplier Gold. The journey toward achieving UTC Supplier Gold will help us to grow together as partners.

We need all of you committed to being a proud member of the team building aircraft to win missions and save lives. Congratulations on making the Top 100 Supplier group, and I look forward to continuing our ACE journey together.

Thank you

SIKORSKY AIRCRAFT CORPORATION



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